

New Consulting Firm Offers Information on How to Land State Contracts.

July 16, 2007 – Government Procurement Services is the newest player in the lucrative field of governmental contracts. Most business owners know landing a state contract can be the difference between their business maintaining the status quo and putting their business into overdrive. The one issue standing in their way is their lack of knowledge of how to successfully secure these contracts.

Government Procurement Services' (GPS) mission is to direct businesses to the information they need to help them be successful in doing business with government. GPS provides this information through a one-day seminar on How to Sell to Government and through individual consulting services.

GPS is spearheaded by Janet Hasty, a 30 year veteran of Texas state government purchasing. She has worked in several important state agencies including the Texas Building and Procurement Commission, Texas Department of Transportation, Department of State Health Services, and Texas Parks and Wildlife Department. During her career, Janet was responsible for the procurement of a wide range of goods and services. Some of her purchasing projects included:

- Statewide Travel Contract including travel agency, car rental and airline services
- Major advertising campaigns such as the "Don't Mess with Texas" Anti-Litter Campaign
- Building Construction and Maintenance contracts
- Client Service contracts valued at over 700 million dollars
- Information Technology services and systems
- Professional and Consulting Services
- Highway Equipment and Services

"There's many resources available to help individuals and businesses respond to State of Texas Requests for Proposal, but none of them have the years of inside experience like we do", says Janet, "Our goal is to help businesses navigate the complex bureaucratic landscape of government contracts". Janet will put her knowledge to work by training companies in the ins-and-outs of the state procurement process. For more information visit www.gpstraining.biz

Government Procurement Services is a consulting firm whose specialty is training organizations in the proper methods to respond to the State of Texas' requests for proposals and secure state contracts. GPS is owned and operated by Janet Hasty, a career civil servant with the State of Texas.